## KENAN INSTITUTE WHITE PAPER

SEPTEMBER 2020

# WARNING: DEMOGRAPHIC HEADWINDS AHEAD

James H. Johnson, Jr., Ph.D. William Rand Kenan, Jr. Distinguished Professor Kenan-Flagler Business School UNC-Chapel Hill



## WARNING: DEMOGRAPHIC HEADWINDS AHEAD1

#### **ABSTRACT**

Knowledge of our changing demography can serve as both foundation and frame for how to achieve greater social, economic, environmental, and health equity in North Carolina. After describing how disruptive demographics are transforming the our state, this essay highlights a set of equity issues undergirding our shifting demography and concludes with a set of tools and strategies to make North Carolina a place where equity, inclusion, and belonging is the new normal.

### INTRODUCTION

Shifts in our demography are dramatically transforming the social, economic, and political fabric of our nation, our state, and all of our local communities (Johnson and Parnell, 2019). Knowledge of our changing demography, I believe, can serve as both foundation and frame for our continued deliberations regarding how to achieve greater social, economic, environmental, ad health equity in the state of North Carolina.

My aspirational goal, in making this presentation, is to contribute to the shaping of the recommendations ultimately forwarded to Governor Cooper in early December. I therefore shall first, briefly describe how disruptive demographics are transforming our great state; then highlight a set of equity issues undergirding our shifting demography; and conclude with a set of proposed equity tools I believe are worthy of consideration in our deliberations moving forward.

<sup>1</sup> Invited Remarks, The Andrea Harris Social, Economic. Environmental, and Health Equity Task Force, September 2, 2020.

## THE STATE AS A MIGRATION MAGNET

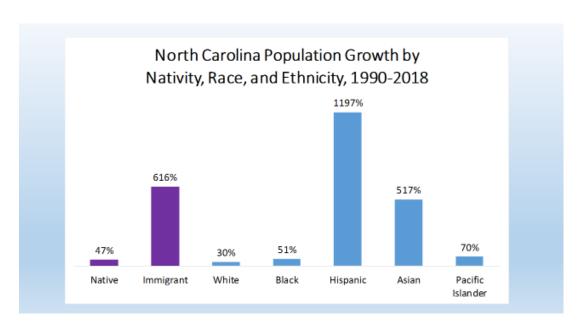
North Carolina is one of the nation's most attractive migration destinations. In 2017, an average of 194 newcomers arrived in the state each day. As a popular migration destination, the state's population grew more rapidly than the nation's and the South's population between 2010 and 2019, increasing by 932,000 in absolute numbers (Table 1). Combined with a net population increase of 2.1 million during the preceding decade, North Carolina's population has grown by almost 3 million since 2000. The state also has become more diverse with immigrants and people of color driving much of the growth dating back to the 1990s (Figures 1).

**Table 1: Absolute & Percent Population Change, 2010-2019** 

Area	2019 Population	Absolute Population Change, 2010-2019	Percent Population Change, 2010-2019
United States	328,239,523	19,481,418	6.3
Northeast	55,982,803	664,360	1.2
Midwest	68,329,004	1,399,279	2.1
South	125,580,448	11,017,418	9.6
West	78,347,268	6,400,361	8.9
North Carolina	10,488,084	952,333	10.0

Source: American Community Survey

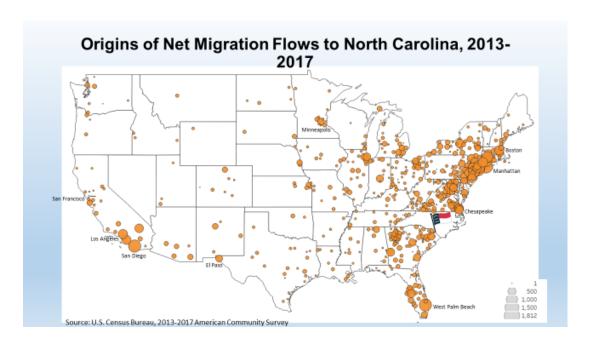
Figure 1



Source: Census 1990 and American Community Survey, 2018.

Recent transplants have relocated to North Carolina from small, medium, and large-sized towns and cities in every region and nearly every state in the nation (Figure 2). In 2017, for example, 41 snowbirds from New York State arrived in North Carolina on a daily basis. Between 10 and 25 newcomers arrived daily from Ohio, Pennsylvania, Connecticut, Georgia, Massachusetts, New Jersey, California and Florida. And from one-to-five migrants arrived each day from another 20 states plus the District of Columbia (see Johnson, 2020).

Figure 2

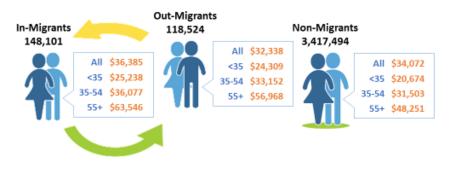


Source: U.S Census Bureau, 2013-2017 American Community Survey

Moreover, recent transplants have increased our aggregate consumer purchasing power and, in the process, created a migration dividend by boosting state tax revenue. As Figure 3 shows, newcomers (in-migrants) on average have higher median per capita adjusted gross incomes than both people who left the state (out-migrants) and long-term residents (non-migrants). Newcomers 55 and over brought the greatest migration dividend to the state. In 2017-2018, their median per-capita adjusted gross income (\$63,546) was \$7,000 higher than the median per-capita adjusted gross income of those leaving the state (\$56,968) and \$15,000 higher than the median per capita adjusted gross income of non-movers (\$48,251).

Figure 3

### Per Capita Adjusted Gross Income (AGI) of North Carolina In-Migrants, Out-Migrants and Non-Migrants by Age, 2017-2018



Source: IRS, Statistics of Income Division, Individual Master File, December 2019

Source: IRS Statistics of Income Division, Individual Master File December 2019

Unfortunately, North Carolina's migration dividend has not benefitted all of the state's residents and communities. In fact, as Figure 4 reveals, two counties—Wake and Mecklenburg—captured 42 percent of the state's net population growth between 2010 and 2019. Ten counties captured 75 percent and twenty-three counties captured 95 percent of the net growth since 2010. In other words, the state's growth has been highly concentrated, creating a landscape of demographic winners and losers.

Figure 4

#### North Carolina's Growth Magnets, 2010-2019

Wake	210,709	42%		
Mecklenburg	190,692			
Durham	51,487			
Guilford	48,720			
Johnston	40,461		75%	
Union	38,332			
Cabarrus	38,332			
Brunswick	35,391			
New Handver	31,790			
Forsyth	31,657			
Buncombe	22,861			
iredell	22,342			95%
Harnett	21,285			
Orelow	20,137			
Gaston	18,431			
Alamance	18,354			
Cumberland	16,078			
Orange	14,783			
Moore	12,630			
Pitt	12,566			
Chatham	10,985			
Pender	10,864			
Henderson	10,698			

Source: American Community Survey

## **GEOGRAPHIC EQUITY ISSUES**

To fully understand the state's demographic landscape—and by extension where equity interventions are most needed, it is informative to view the state through the lens of the balance of population change equation (Figure 5). For any community, according to this demographic accounting model, population change is a function of in-flows and out-flows.

#### Figure 5

## Balance of Population Change Equation

 Population Change = In-Flows – Out-Flows

where
In-flows = [Births + In-Migrants]
&
Out-flows = [Deaths + Out-Migrants]

ember 2013

In-flows are the product of births and in-migration. Out-flows are the product of deaths and out-migration. The dynamic interactions among these four demographic processes—births, deaths, in-migration, and out-migration—generate a six-fold typology of possible community level demographic experiences. As Table 2 shows, three highlight population growth experiences. The other three highlight population decline experiences.

Table 2

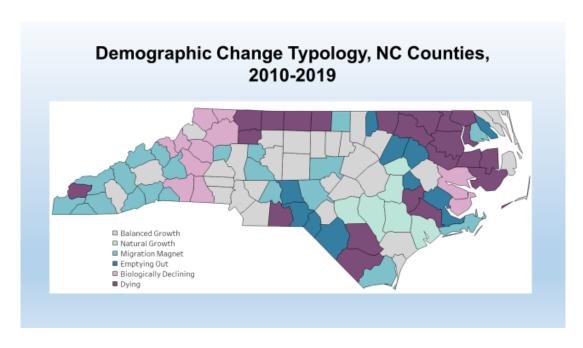
## **Typology of Communities**



Source: compiled by author.

Applying this model at the county level reveals that 57 of North Carolina's 100 counties experienced population growth between 2010 and 2019. The remaining 43 counties experienced population decline (Figure 6).

Figure 6



Source: American Community Survey

Thirty counties experienced balanced growth. In these counties, which are the major beneficiaries of the state's migration dividend, in-migration exceeded out migration and births exceeded deaths. These are mainly metropolitan counties in the state's urban crescent, extending from Johnston County in the east along the I-40/I-85 corridor to Mecklenburg County in the southwest.

Six counties—mainly with military installations (Cumberland, Onslow, and Wayne) and/or an influx of Hispanics with above replacement level fertility (Duplin, Sampson and Wilson)—grew solely as function of natural population increase. In these natural growth counties, out-migration exceeded in-migration but an excess of births over deaths was sufficient to offset population loss through migration due to military deployments in all likelihood.

Twenty--one counties were migration magnets. In these counties deaths exceeded births, but net migration of mainly retirees offset the natural population loss through excess deaths. Brunswick, Henderson, Moore, and Chatham counties are the most notable migration magnets in this group.

Most troubling are the 22 counties that are literally dying demographically. These counties are located throughout the state with notable concentrations in the northeast, southeast, and the mountains. In these counties, deaths exceeded births and out-migration exceeded in-migration. There are too few working age, taxpaying adults to support the elderly population in these communities, which is disproportionately female because men die younger (Johnson and Lian, 2018; Johnson and Parnell, 2016).

Hospitals have closed or risk closing. There are not enough senior care facilities to accommodate demand, and patients with serious ailments must travel long distances for health care (Gujral and Basu, 2019; Ellison, 2018; Radcliffe, 2017; Miller, et. al., 2020)). Moreover, it is a major challenge for health care facilities in these communities to recruit and retain health professionals. Moreover, leveraging tele-health services is difficult, if not impossible, due to the lack of access to broadband bandwidth sufficient to support the service.

Only slightly less concerning are the 11 counties that are experiencing biological decline. In these counties, in-migration exceeds out-migration, but the influx of newcomers is not sufficient to offset population loss due to natural causes, that is, more deaths than births. The counties are dispersed in both the east (Pamlico and Beaufort) and especially the west (Mitchell, Wilkes, Avery, Alleghany, Caldwell, Rutherford, Cleveland, Ashe and Burke). Although relatively small, these counties also are attracting retirees.

The final group of declining counties are emptying out demographically. In these 10 counties, births exceed deaths, but out-migration is much greater than in-migration and natural growth combined, resulting in population loss. Most of these counties are located in eastern North Carolina (Edgecombe, Greene, Nash Pasquotank, Craven and Robeson).

We urgently need strategies to reduce the outflow of existing residents, to attract new talent, and to ensure adequate access to essential services like health care for the existing residents of these declining counties, especially those that are dying. In addition to one or more physical ailments, many older adults in these counties suffer from loneliness and isolation, conditions that are health wise the equivalent of smoking fifteen cigarettes a day (Morin, 2018).

## **DEMOGRAPHIC EQUITY CONCERNS**

In addition to the geographic inequities that undergird demographic patterns in our state, at least five noteworthy demographic subgroups require urgent attention if we are serious about making North Carolina a more inclusive and equitable place to live, work, play, and start and maintain sustainable businesses. Table 3 identifies these subgroups.

**Table 3: Equity Concerns** 

•	African American Older Adults
•	Working Poor
•	Less than College Educated
•	Youth Experiencing a Triple Whammy of Geographic Disadvantages
•	Minority Males in Higher Education

Source: compiled by author.

#### **VULNERABLE AFRICAN AMERICAN OLDER ADULTS**

African American older adults who face major aging-in-place challenges are the first group. Due to a historical legacy of discrimination in education, housing, and employment, the poverty rate for African American older adults is more than twice as high as the poverty rate for all older adults and three times as high as the poverty rate for non-Hispanic white older adults (Johnson and Lian, 2018). Moreover, reflective of disparate treatment they have endured, African Americans are more likely to experience disability earlier and, therefore, have shorter years of active life expectancy than whites (Friedman and Spillman, 2016).

Research defines the most vulnerable as households in which there is at least one African American 65 or older and where the head of household is either a renter or a person financially burdened by excessive monthly housing cost, irrespective of whether they own or rent their dwelling unit (Johnson and Lian, 2018). In North Carolina, as Figure 7 shows, there are 89,569 such households with 175,741 inhabitants.

Figure 7

#### Households with Greatest Barriers to Aging in Place, North Carolina, 2011-2015



Source: American Community Survey PUMS, 2011-2015

Because people of color are more likely to occupy multigenerational households than Whites, the living arrangements of African American older adults are diverse. In North Carolina, three distinct living arrangements are commonplace.

The majority of the state's vulnerable African American older adults live independently in one generation, single person or married-couple households (74 percent) (Figure 7). That their median household income is \$15,000 is more than ample evidence of their plight (see Johnson and Lian, 2018).

The second largest group are elderly African American single parents or married couples who are supporting their own adult child (two-generation households); their own adult child and a grandchild or some other relative (three-generation households); or a grandchild where neither biological parent of the grandchild is present (missing generation households). These are caretaker households (Figure 7). The elderly African American household heads are assuming caretaking responsibilities on a median household income of \$25,000 (Johnson and Lian, 2018).

Non-elderly caregivers head the third group of North Carolina households where a vulnerable African American older adult is present (Figure 7). The household heads are mostly married couples in their late forties or early fifties with modest household incomes (median \$39,000) who are taking care of an older adult parent or parent-in law (two-generation households); or supporting their own biological child and an older adult parent or parent-in-law (three-generation household) (Johnson and Lian, 2018).

Across these living arrangements, most of the African American older adults have at least one age-related disability and may very well be responsible, in some instances, for the care of a disabled adult biological child or grandchild. The majority live in renter-occupied housing, and among those who live in owner-occupied housing, only a small percentage own their homes outright. The typical dwelling unit is 40 years old and a substantial share of the African American older adults have lived in the current dwelling unit for twenty years or longer (Johnson and Lian, 2018).

#### THE WORKING POOR

The second group in North Carolina that raises equity concerns is the state's working poor—people who work every day but do not earn enough to cover basic necessities. A profile of the working poor in two counties—one rural and the other urban—illustrates the equity issue.

In rural Edgecombe County, people of color (Blacks, Hispanics, Asians, etc.), women, and those 19-34 years of age, with a high school degree or less, never married or divorced, and working in personal care and service occupations, sales, and farming are over- represented among the working poor population (Figure 8). Durham County — an urban community — has a similar working poor profile (see Johnson, McDaniel, and Parnell, 2019). However, as Figure 9 reveals, there also are some civil servants in Durham County — police, firefighters, and emergency personnel, as well as public school teachers — who are employed full-time in jobs that do not pay them enough to cover basic necessities. These individuals cannot afford to live in the community that they have been hired to protect and serve.

% of working poor % of working poor of working poo (Overrepresented) (Overrepresented) Race & Ethnicity Gender 48.8 51.9 70.1 Black or African American 43.5 5.4 1.7 5.7 Other race(s) 0.7 3.5 Asian Age Education 64.4 35.5 29.3 Young (19-34 years) 33.9 High school 10.4 Marital Status Occupation ted 14.1 49.3 17.6 31.6 62.0 Divorced 12.3 17.9 5.0 9.5 8.0 1.8

Figure 8: Edgecombe County Profile of the Working Poor, 2017

Source: compiled by author from American Community Survey.

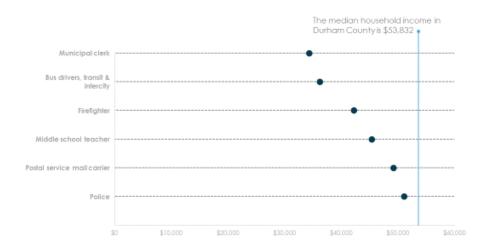


Figure 9: Median Household Income of Selected Civil Servants, Durham County, 2017

Source: Compiled by author from American Community Survey

In both counties, stressful personal and family life circumstances, including in some instances structured homelessness (meaning the individuals are couch surfers in the homes of family and friends or they rent hotel rooms on a weekly basis), force the working poor to take moonlighting part-time jobs to make ends meet. Making matters worse, the working poor are often caregivers of young and/or older family members. These stressful life events not only affect their own health and socio-emotional wellbeing; they also put additional pressures on the N.C. healthcare system — especially urgent care units and hospital emergency rooms.

#### THE LESS THAN COLLEGE EDUCATED

The less than college educated, 25-44 year-old population is a third group that raises equity concerns (Case and Deaton, 2020; MacGillis and Propublica, 2016). Reportedly not benefitting from economic growth, lacking access to health care, and suffering from debilitating pain due to disabilities typically observed later in life among older adults (Chira, 2016a,b; Graham, 2017), research asserts this population nationally is experiencing a demographic depression (Kristof, 2020).

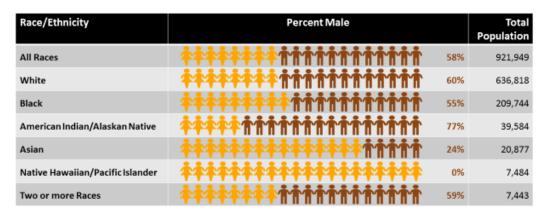
Supporting this assessment, a high rate of "deaths of despair" in this population -- suicides and alcohol- and drug-induced deaths -- contributed to a decline in U.S. life expectancy in three of the last four years (Koller, 2019; Kristof, 2020; Case and Deaton, 2020). Elaborating on the magnitude of the problem, one-writer notes:

In 2017 alone, there were 158,000 deaths of despair in the U.S., the equivalent of 'three fully loaded Boeing 737 MAX jets falling out of the sky every day for a year (Karma (2020).

In 2018, roughly one quarter of North Carolina's total population was 25-44 years old (2,627,416). Slightly over a third of those ages, 25-44 (35% or 921,949) had less than a college education (Figure 10). This population is predominantly White (69%) and disproportionately male (58%). However, compared to their representation in the total 25-44 population, Blacks (males and females) and American Indians (males) are slightly over-represented among those with less than a college education in North Carolina.

Figure 10

## Less Than College Education 25-44 Year Old Population in North Carolina, 2018



Source: Current Population Survey, Annual Social and Economic Supplement, 2018

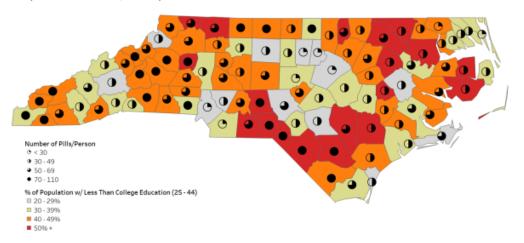
Source: Current Population Survey, Annual Social Economic Supplement, 2018

Race- and age-specific indicators of demographic depression among this age group in North Carolina are not available. However, data on the geographical distribution of less than college educated 25-44 year olds and the per capita distribution of opioid pills by county — one potential indicator of the magnitude of the problem--are available (Figure 11).

Figure 11



(The State: 43 Pills/Person)



Source: American Community Survey and The NC Opioid Data Dashboard

In 2018, 445 million opioid pills were dispensed in North Carolina —an average of 43 pills per person. At the county level, the number of pills dispensed per capita ranged from a low of less than 30 in metropolitan counties such as Durham, Mecklenburg, and Wake to a high of between 70 and 110 pills per capita in some of the state's rural counties with a high concentration of less-than-college-educated residents (e.g., Rockingham, Gaston, and Roberson). The visual correlations in Figure 11 suggest there is a link between opioids drug use and the less than college educated in North Carolina.

The impact of opioids on individuals, families, and communities in our state has been devastating (FIGURE 12). In 2018, there were 1,718 overdose deaths, an average of five per day. Opioid-related hospital emergency department visits totaled 6,764, roughly 18 per day. In addition, there were 3,723 Naloxone Reversals, roughly ten per day.

Figure 12

## North Carolina Opioid Statistics, 2018



Source: The NC Opioid Data Dashboard

Opioid-related causalities and other deaths of despair (suicide and alcohol -related) reduce the pool of potential talent to fill pressing labor needs in our economy moving forward. Moreover, those who die often leave behind orphaned children, which puts enormous pressure on extended families and the state's child welfare system (Johnson, Parnell, and Lian, 2019).

#### **DISADVANTAGED YOUTH**

The fourth group with serious equity concerns is the predominantly minority youth under age 18. They face a triple whammy of geographic disadvantages (Johnson, et. al., 2016). These young people are concentrated in counties and school districts where there is inadequate political (racial generation gap counties)<sup>2</sup> and/or financial support (minority-majority counties)<sup>3</sup> for their education (whammy #1).<sup>4</sup> They also live in hyper-segregated (whammy #2) and concentrated poverty (whammy #3) neighborhoods and communities (Figure 13).

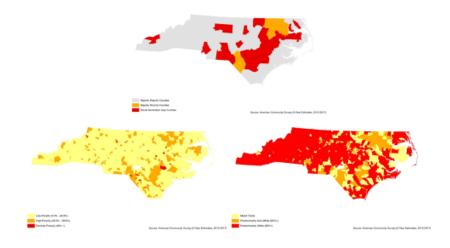
<sup>2</sup> In the counties, the adult, voting age population are predominantly, white aging empty nesters and the school population is predominantly non-White. In electoral matters, aging empty nesters typical vote their own self-interest (crime prevention, personal safety, retirement amenities) and oppose raising taxes to support schools and safety net program (Johnson, et. al., 2016).

<sup>3</sup> In these counties, the adult, voting age population and the school-age population are both predominantly non-White. There is strong political support for public education but the financial resources are not there because these are low-wealth counties.

<sup>4</sup> The remaining counties on the map are majority-majority counties. Both the adult, voting age population and the school age population are predominantly White. However, roughly one quarter of the school age population is non-White. Research shows that the non-white students in these counties and school districts are under-represented in the college preparatory tracks of the schools (Honors, Advanced Placement, and International Baccalaureate programs).

Figure 13

## The Triple Whammy of Geographic Disadvantage



Making matters worse, students in triple whammy communities often attend schools with aging and rapidly deteriorating infrastructure that pose a risk to their health and wellbeing. And more often than not, school-based supports — including access to nursing services — are insufficient to address the students' physical and socio-emotional development needs, a situation exacerbated in some instances by elected officials' refusal to expand Medicaid in their states (Kaiser Family Foundation, 2020).

Ensuring access to basic necessities and preventable medical care for these young people and addressing the racially disparate impact of disciplinary sanctions in schools serving these triple whammy communities is a strategic imperative. They are the next generation who will have to propel our state forward in a hyper-competitive and highly volatile global marketplace (Johnson, et.al., 2016).

Racially disparate disciplinary sanctions, in particular, contribute to dropping out of school, especially for Black and Latino males (Table 4 and Table 5). Failure to improve education- and life-outcomes for males of color, especially those living in triple whammy communities, has contributed to a major shift in the gender composition of higher education.

Table 4: Disciplinary Sanctions and Dropouts by Race/EthnicityNC Public Schools, 2018-2019

Indicator	American Indian	Asian/ Pacific Islander	Black	Hispanic	Mixed Race	White	Total
All students	1.2	3.6	25.0	18.5	4.4	47.3	1,421,281
In-School Suspension	1.0	1.4	45.8	13.6	5.3	32.9	238,175
Short-term Suspension	1.9	1.0	54.1	10.9	5.5	26.7	203,295
Long-Term Suspension	1.2	0.3	56.5	8.5	6.5	26.7	587
ALP as a Disciplinary Action*	1.3	1.2	64.6	12.7	5.2	15.0	4,354
Expulsion	0.0	0.0	65.2	8.7	4.3	21.7	23
Dropouts	1.8	1.1	29.8	24.8	5.0	37.3	9,475

Source: NCDPI Statistical Profile

Table 5: Unique Students Receiving Suspensions by Race/Ethnicity & Gender, NC Public Schools, 2018-2019

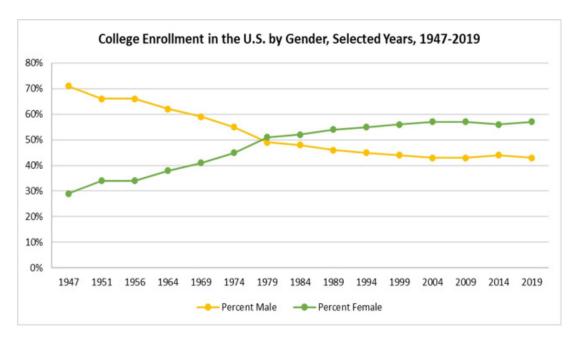
Gender	American Indian	Asian	Black	Hispanic	Mixed Race	White	Total
All Students	1.8%	1.1%	49.5%	12.4%	5.3%	29.8%	110,924
Male Students	1.8%	1.1%	46.6%	12.7%	5.3%	32.3%	77,912
Female Students	1.9%	0.9%	56.3%	11.9%	5.3%	23.7%	33,012

Source: NCDPI Statistical Profile

#### **MINORITY MALES IN HIGHER EDUCATION**

Across the U.S., the gender ratio in higher education has hovered around 60 percent female / 40 percent male since around 1979 (Figure 14). The fact that males in general are doing poorly in America today, plagued by education and skills mismatches, disabilities, and incarceration, is the primary reason for this shift from a historically male-dominated to a female-dominated higher education system (Lukas, 2016; Chira, 2016a,b; Graham, 2017). For students of color, the gender gap is wider than it is for all students (McBride, 2017).

Figure 14



Source: National Center for Education Statistics

In the UNC system, American Indian and Black student enrollment was 37 percent and 36 percent male, respectively, in 2019 (Figure 15). Males were similarly under-represented in enrollment in the UNC System's Minority Serving Institutions (MSIs) and Historically Black Colleges and Universities (HBCUs)—hovering around 35 percent on these campuses (Figure 16).

Figure 15

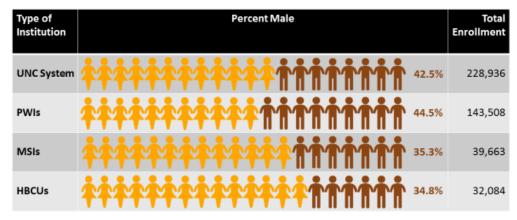
## Male Undergraduate Enrollment by Race/Ethnicity, UNC System, 2019

Race/Ethnicity	Percent Male	Total Enrollment
American Indian/Alaskan Native	<b>***************</b> *********************	1,680
Asian	<b>‡‡‡‡‡‡‡‡††††††††</b> † <b>†</b> † <b>†</b>	8,437
Black or African American	<b>*************</b>	39,921
Hispanic or Latino	<b>*************</b>	14,648
Native Hawaiian/Pacific Islander	<b>*************</b>	146
Nonresident Alien	<b>‡‡‡‡‡‡‡‡†††††††††††</b>	3,204
2 or more races	<b>*************</b>	8,158
White	<b>*************</b>	104,264
Race/ethnicity Unknown	<b>*************</b>	4,273

Source: UNC System Data Dashboard

Figure 16

## UNC System Total Enrollment by Type of Institution & Gender, 2019



Source: UNC System Data Dashboard

Predictably, the gender disparity in enrollment predisposed a similar disparity in degrees awarded in the UNC System. Over the 5-year period between 2014-15 and 2018-19, the system awarded 45,260 more degrees to women (160,587) than to men (115,327) (Table 6). During this period, 15,233 more degrees were awarded to black women (30,394) than black men (15,161) (Table 7).

Table 6: Degrees Awarded by Gender, UNC System, 2014-2019

Year	Male	Female	Difference
2018-19	24,167	34,245	10,078
2017-18	23,513	32,797	9,284
2016-17	22,940	32,362	9,422
2015-16	22,682	30,979	8,297
2014-15	22,025	30,204	8,179
5-Year Total	115,327	160,587	45,260

Source: The UNC Data Dashboard

Table 7: Degrees Awarded to Blacks by Gender, UNC System, 2014-2019

Year	Male	Female	Difference
2018-19	3,225	6,453	3,288
2017-18	3,184	6,169	2,985
2016-17	2,961	6,186	3,225
2015-16	2,891	5,853	2,962
2014-15	2,900	5,733	2,833
5-Year Total	15,161	30,394	15,233

The gender ratio imbalance in college enrollment and degrees awarded, which originates in the K-12 education and criminal justice systems' disparate treatment of males of color, has enormous implications for marriage, family formation, and wealth accumulation in our state and the nation more generally. Simply put, due to gender disparities in higher education enrollment and graduation rates, the ratio of eligible marriageable males and eligible marriageable females is misaligned (Raspberry, 1985; Sawhill, 2015).

Moving forward, if the goal is to have stable, two-wage earner families and healthy communities that serve as crucibles for successful child development and wealth accumulation, we must devise strategies to address the so-called "wayward sons" problem in our state (Autor and Wasserman, 2013; Sherman, 2017; McBride, 2017). There are far too many black boys falling through the cracks of the K-12 education system, all too often ending up ensconced in the criminal justice system—the scarlet letter of un-employability (Cooper, 2018).

## **RECOMMENDED EQUITY & INCLUSION TOOLS**

To address these geographic and demographic equity concerns, the state should develop a roadmap for inclusive and equitable development that:

- Offers incentives to encourage both primary and return migration to the state's declining counties. Other states and communities are offering relocation expenses, tax credits, forgivable mortgages, student loan repayment, cash and land to attract talent (see Johnson, 2020). Given the pandemic-induced shift to remote work and the growing demand for more residential space to accommodate social distancing, this is the ideal time to purse such a strategy, especially if done in tandem with build out of broadband infrastructure. Research suggests that millennials with young children and individuals with aging family members in these counties might find such incentives attractive (Johnson, 2020).
- Embraces recent proposals to establish a place-based visa program under which visas would be granted to communities that are struggling economically (Ozimek, Fikri, and Lettieri, 2019). Under one such proposal, "communities could request immigrants with skills in certain fields and applicants would be eligible for a green card after three years if they stay in the community, five if they move" (Thompson and Gamboa, 2020; Kenny, 2020). Such a program would not only enhance population growth in declining counties; it also would help rural health care systems address their unmet demand for skilled health professionals and leverage the entrepreneurial acumen of immigrants to grow local businesses and create jobs in other economic sectors as well.
- Ensures that all development and redevelopment activities align to the maximum extent possible with the triple bottom line principles of sustainability; that is, does no harm to the environment and natural resources, adheres to principle of social justice and, in the process, returns equitable shareholder/stakeholder value.
- Pursues a 'new" New deal style infrastructure development and redevelopment program that focuses on fixing not just roads, bridges, and broadband access issues. But, also, sick buildings—aging and structurally deteriorating houses, schools, and public venues that expose children and families to a host of environmental hazards (mold, mildew, asbestos, and lead) that suppress the immune system and create racially disparate vulnerabilities and outcomes to life-threatening events like the coronavirus pandemic (Johnson and Davis, 2020).
- Creates an inclusive supply chain management system that levels the playing field for historically underutilized businesses that aspire to access government contracts to fix deteriorating space and places in the state, especially in counties experiencing population decline (Johnson, 2019).

- Dismantles barriers to educational and economic participation that are the product of
  discriminatory policymaking, especially in the areas of crime and criminal justice, which
  disproportionately affect people of color in general, and black males in particular. Focus
  on eliminating barriers to occupational licensing, banning employment credit checks,
  expunging and sealing criminal records, driving privilege restoration, and abolishing
  Black and ethnic names discrimination in employment.
- Creates a mental wellness program for the population experiencing demographic depression.
- Continues to lobby for Medicaid expansion.
- Explores inclusionary zoning as a means to eliminate hyper-segregation and concentrated poverty (Tuller, 2018).
- Leverages social impact investing and the diverse set of financial tools to fund these
  initiatives, including federal, state, local, philanthropic, and private sources of capital—
  traditional as well as new sources that are emerging in response to the pandemic and
  the Black Lives Matter protest movement (Johnson and Bonds, 2020b).

If we utilize these tools and pursue these strategies with dogged tenacity, the state of North Carolina can become the envy of the nation as the place to live, work, play, and do business — a place where equity, inclusion, and belonging are the new normal.

### **REFERENCES CITED**

Autor, David and Wasserman, Melanie, 2013, Wayward Sons: The Emerging Gender Gap in Labor Markets and Education, Third Way Report, March 20, available at https://www.thirdway.org/report/wayward-sons-the-emerging-gender-gap-in-labor-markets-and-education.

Case, Ann and Deaton, Angus, 2020, Deaths of Despair and the Future of Capitalism, Princeton University Press, available at https://press.princeton.edu/books/hardcover/9780691190785/deaths-of-despair-and-the-future-of-capitalism.

Chira, Susan, 2016a, "Men Need Help: Is Hillary Clinton the Answer?," The New York Times, October 21, available at https://www.nytimes.com/2016/10/23/opinion/campaign-stops/men-need-help-is-hillary-clinton-the-answer.html.

Chira, Susan, 2016b, The Crisis of Men in America," The New York Times, October 25, available at https://www.nytimes.com/2016/10/25/opinion/the-crisis-of-men-in-america.html.

Cooper, Ryan, 2018, "The Plight of Black Men," The Week, March 22, available at https://theweek.com/articles/761951/plight-black-men.

Ellison, Ayla, 2018, "State by State Breakdown of 83 Rural Hospital Closures," Becker's Hospital Review E-Weekly, January 26, available at https://www.beckershospitalreview.com/finance/state-by-state-breakdown-of-83-rural-hospital-closures.html.

Freedman, V. and Spillman, B., 2016, Active Life Expectancy in the Older U.S. Population, 1982-20111: Differences Between Blacks and Whites Persisted," Health Affairs, 35, 1351-1358.

Graham, Carol, 2017, Happiness for All? Unequal Hopes and Lives in Pursuit of the American Dream. Princeton University Press, available at https://press.princeton.edu/books/hardcover/9780691169460/happiness-for-all. Gujral, Kritee and Basu, Anirban, 2019, "Impact of Rural and Urban Hospital Closures on Inpatient Mortality," NBER Working Paper Series, Working paper 26182, August, available at https://www.nber.org/papers/w26182.pdf.

Johnson, James H., Jr. and Bonds, Jeanne Milliken, 2020a, 'Scapegoating Immigrants in the COVID-19 Pandemic, Frank Hawkins Kenan Institute of Private Enterprise White Paper, August 18, available at https://uisc.unc.edu/index.php/research/ki-research/Presea

Johnson, James H., Jr. and Bonds, Jeanne Milliken, 2020b, "Leading, Managing and Communicating in an Era of Certain Uncertainty," Frank Hawkins Kenan Institute of Private Enterprise White Paper, August 18, available at https://uisc.unc.edu/index.php/research/ki-research/?researchID=12066&researchID=12066.

Johnson, James H., Jr., 2020, "Coronavirus Pandemic Refugees and the Future of American Cities," Frank Hawkins Kenan Institute of Private Enterprise White Paper, August 18, available at https://kenaninstitute.unc.edu/publication/coronavirus-pandemic-refugees-and-the-future-of-american-cities/

Johnson, James H., Jr., 2020, "African American Working Poor Need 'Strategic Response" WRAL TechWire, May 26, available https://www.wraltechwire.com/2020/05/26/african-american-working-poor-need-strategic-response-kenan-flagler-expert/

Johnson, James H., Jr. and Davis, Wendell M., 2020, "Needed - A new 'New Deal' in America," Triangle Business Journal, April 24, available at https://www.bizjournals.com/triangle/news/2020/04/24/column-needed-a-new-new-deal-in-america.html

Johnson, James H., Jr., 2019, "Business Intelligence for Creating an Inclusive Model of Contracting and Procurement for the City of Durham," Frank Hawkins Kenan Institute of Private Enterprise White Paper, September 1, available at https://kenaninstitute.unc.edu/publication/business-intelligence-for-creating-an-inclusive-model-of-contracting-and-procurement-in-the-city-of-durham/

Johnson, James H., Jr. and Parnell, Allan M., 2019, "Seismic Shifts," Business Officer, July/August, available at https://businessofficermagazine.org/features/seismic-shifts/

Johnson, James H., Jr.. Parnell, Allan M., and Lian, Huan, 2019, "America's Shifting Demographic Landscape: Implications for Higher Education," April, Frank Hawkins Kenan Institute of Private Enterprise Report, available at https://www.ecs.org/wp-content/uploads/DisruptiveDemographics\_06102019\_reduced-003.pdf

Johnson, James H., Jr., McDaniel M., and Parnell, A. M., 22019, "Built2Last: A Roadmap for Inclusive and Equitable Development in Durham," Frank Hawkins Kenan Institute of Private Enterprise White Paper, April 1, available at https://kenaninstitute.unc.edu/publication/built2last-a-roadmap-for-inclusive-and-equitable-development-indurham/.

Johnson, James H., Jr. and Parnell, Allan M., 2016, "The Challenges and Opportunities of the American Demographic Shift," Generations, Vol. 40, Winter, available at https://www.questia.com/library/journal/1P3-4312985081/the-challenges-and-opportunities-of-the-american-demographic

Johnson, James H., Jr. and Lian, Huan, 2018, "Vulnerable African American Seniors: The Challenges of Aging in Place," Journal of Housing for the Elderly, Vol 32, available at https://www.tandfonline.com/doi/abs/10.1080/02763 893.2018.1431581

Johnson, James H., Jr., et. al., 2016 "Disruptive Demographics: The Triple Whammy of Geographic Disadvantage and the Future of K-12 Education in America," Chapter 5 in Leading Schools in Challenging Times: Eye to the Future, edited by Bruce Anthony Jones and Anthony Rolle, Information Age Publishing, pp. 115-156.

Kaiser Family Foundation, 2020, Status of State Medicaid Expansion Decisions: Interactive Map, February 19, available at https://www.kff.org/medicaid/issue-brief/status-of-state-medicaid-expansion-decisions-interactive-map/.

Karma, Roge, 2020, "Deaths of Despair: The Deadly Epidemic that Predated Coronavirus," Vox, April 15, available at https://www.vox.com/2020/4/15/21214734/deaths-of-despair-coronavirus-covid-19-angus-deaton-anne-case-americans-deaths.

Kenny, Caroline, 2020, "Michael Bloomberg Unveils Immigration Plan Including Place-Based Visa," CNN Politics, February 10, available https://www.cnn.com/2020/02/10/politics/michael-bloomberg-immigration-plan/index.html.

Koller, Christopher F., 2019, "Deaths of Despair": A Cultural, Not Clinical, Challenge," Millbank Memorial Fund, January 28, available at https://www.milbank.org/2019/01/deaths-of-despair-prevention-for-a-growing-crisis/?gclid=Cj0KCQiAtOjyBRC0ARIsAlpJyGN\_Dx9lBk0tDwRstWD5-LspNTTvGgqsCDHQrSwD\_20b6tTCqsVGzSYaAhKyEALw\_wcB

Kristof, Nicholas, 2020, "The Hidden Depression Trump Isn't Helping," The New York Times, February 8, available at https://www.nytimes.com/2020/02/08/opinion/sunday/trump-economy.html.

Luhby, Tami, 2015, "Working, But Still Poor," CNN Business, May 11, available at https://money.cnn.com/2015/05/07/news/economy/working-poor/index.html.

#### Warning: Demographic Headwinds Ahead

Lukas, Carrie, 2016, "Don't Let Political Correctness Blind us to the Plight of Young Men," HUFFPOST, June 4, available at https://www.huffpost.com/entry/dont-let-political-correc\_b\_10281196.

MacGillis, Alec and ProPublica, 2016, "The Original Underclass," The Atlantic, September, available at https://soundcloud.com/user-154380542/the-original-underclass-alec-mcgillis-and-propublica-the-atlantic-magazine

McBride, Lisa, 2017, "Changing the Narrative for Men of Color in Higher Education," Insight Into Diversity, May 24, available at https://www.insightintodiversity.com/changing-the-narrative-for-men-of-color-in-higher-education/.

Miller, Katherine E. M., et al., 2020, "The Effect of Rural Hospital Closures on Emergency Medical Service Response and Transport Times," Health Services Research, January, available at https://onlinelibrary.wiley.com/doi/full/10.1111/1475-6773.13254.

Morin, Amy, 2018, Loneliness Is as Lethal As Smoking 15 Cigarettes Per Day. Here's What You Can Do About It," Inc.com, June 18, available at https://www.inc.com/amy-morin/americas-loneliness-epidemic-is-more-lethal-than-smoking-heres-what-you-can-do-to-combat-isolation.html.

Ozimek, Adam, Fikri, Kenan, and Lettieri, John, 2019, From Managing Decline to Building the Future: Could A Heartland Visa Help Struggling Regions?, Economic Innovations Group, April, available at https://eig.org/wp-content/uploads/2019/04/Heartland-Visas-Report.pdf

Raspberry, William, 1985, "The Men Aren't There To Marry," Washington Post, May 8, available at https://www.washingtonpost.com/archive/politics/1985/05/08/the-men-arent-there-to-marry/480cfbc7-3ff2-46f8-8a5f-54d4bf18100d/.

Sawhill, Isabel V., 2015, "Is There A Shortage of Marriageable Men?," Bookings Social Mobility Memos, September 22, available at https://www.brookings.edu/blog/social-mobility-memos/2015/09/22/is-there-a-shortage-of-marriageable-men/.

Sherman, Mark, 2017, "The Young American Male: A Shameful Chronology of Neglect," Psychology Today, August 21, available at https://www.psychologytoday.com/us/blog/real-men-dont-write-blogs/201708/the-young-american-male-shameful-chronology-neglect

Tuller, David, 2018, Housing and Health: The Role of Inclusionary Zoning," Health Affairs, June 7, available at https://www.healthaffairs.org/do/10.1377/hpb20180313.668759/full/

Warning: Demographic Headwinds Ahead

The Kenan Institute fosters mutual understanding between members of the private sector, the academic community, and their government, and to encourage cooperative efforts among these groups.

The Kenan Institute serves as a national center for scholarly research, joint exploration of issues, and course development with the principal theme of preservation, encouragement, and understanding of private enterprise.

